## **Mallard Lakes Association**



## 10 Year Financial Plan

| Revenues 380000 - Association Dues 380900 - Operating Interest Income Interest (all accounts - 1.2%) 380599 - Collection Costs 380200 - Late Fee Income  Total Income  Expenses Administrative 480000 - Management Contract 480001 - Administrative Fees (and % of | 106,400<br>400<br>1,200<br>1,250<br>109,250 | 106,400<br>1,101<br>1,200<br>1,250<br>109,951 | 106,400<br>1,789<br>1,200<br>1,250 | 2028<br>106,400<br>2,481<br>1,200<br>1,250 | 2029<br>106,400<br>3,162<br>1,200<br>1,250 | 2030<br>106,400<br>3,529<br>1,200 | 2031<br>106,400<br>3,690<br>1,200 | 106,400<br>400<br>1,200 | 2033<br>106,400<br>500<br>1,200 | 400     |
|--|---|---|------------------------------------|--|--|-----------------------------------|-----------------------------------|-------------------------|---------------------------------|---------|
| 380000 - Association Dues 380900 - Operating Interest Income Interest (all accounts - 1.2%) 380599 - Collection Costs 380200 - Late Fee Income  Total Income  Expenses Administrative 480000 - Management Contract   | 400<br>1,200<br>1,250                       | 1,101<br>1,200<br>1,250                       | 1,789<br>1,200                     | 2,481<br>1,200                             | 3,162<br>1,200                             | 3,529                             | 3,690                             | 400                     | 500                             | 106,400 |
| 380900 - Operating Interest Income Interest (all accounts - 1.2%) 380599 - Collection Costs 380200 - Late Fee Income  Total Income  Expenses Administrative 480000 - Management Contract   | 400<br>1,200<br>1,250                       | 1,101<br>1,200<br>1,250                       | 1,789<br>1,200                     | 2,481<br>1,200                             | 3,162<br>1,200                             | 3,529                             | 3,690                             | 400                     | 500                             | 400     |
| (all accounts - 1.2%) 380599 - Collection Costs 380200 - Late Fee Income  Total Income  Expenses Administrative 480000 - Management Contract   | 1,200<br>1,250                              | 1,200<br>1,250                                | 1,200                              | 1,200                                      | 1,200                                      |                                   |                                   |                         |                                 |         |
| 380200 - Late Fee Income  Total Income  Expenses Administrative  480000 - Management Contract  | 1,250                                       | 1,250   |                                    |  |  | 1,200                             | 1,200                             | 1.200                   | 1 200                           |         |
| Total Income  Expenses Administrative  480000 - Management Contract  |   |   | 1,250                              | 1,250                                      | 1.250                                      |                                   |                                   | .,                      | 1,200                           | 1,200   |
| Expenses Administrative 480000 - Management Contract   | 109,250                                     | 109.951                                       |                                    |  | .,_00                                      | 1,250                             | 1,250                             | 1,250                   | 1,250                           | 1,250   |
| Administrative 480000 - Management Contract  | I   |   | 110,639                            | 111,331                                    | 112,012                                    | 112,379                           | 112,540                           | 109,250                 | 109,350                         | 109,250 |
| 480000 - Management Contract   |   |   |                                    |  | 1  |                                   |                                   |                         |                                 |         |
| 480000 - Management Contract   |   |   |                                    |  |  |                                   | .                                 |                         |                                 |         |
| 480001 - Administrative Fees (and % of   | 4,746                                       | 4,983   | 5,232                              | 5,494                                      | 5,769                                      | 6,057                             | 6,360                             | 6,678                   | 7,012                           | 7,363   |
|  | 3,000                                       | 3,000   | 3,000                              | 3,000                                      | 3,000                                      | 3,000                             | 3,000                             | 3,000                   | 3,000                           | 3,000   |
| Late Fees)   | 0,000                                       | 0,000   | 0,000                              | 0,000                                      | 0,000                                      | 0,000                             | 0,000                             | 0,000                   | 0,000                           | 0,000   |
| 480001 - Administrative Fees - Office<br>Expenses  | 750   | 750   | 750                                | 750  | 750  | 750                               | 750                               | 750                     | 750                             | 750     |
| 480100 - Legal Fees  | 2,000                                       | 1,500   | 1,500                              | 1,500                                      | 1,500                                      | 1,500                             | 3,450                             | 5,000                   | 1,450                           | 1,450   |
| 480102 - Tax/Audit (No audit needed after  | 500   | 500   | 500                                | 500  | 500  | 500                               | 500                               | 500                     | 500                             | 500     |
| 2024)  |   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| 480200 - Insurance   | 2,250                                       | 2,500   | 2,750                              | 2,750                                      | 3,040                                      | 3,200                             | 3,350                             | 3,525                   | 3,700                           | 3,700   |
| 480400 - Water/Sewer   | 125   | 125   | 125                                | 125  | 125  | 125                               | 125                               | 125                     | 125                             | 125     |
| 480401 - Electric  | 1,200                                       | 1,260   | 1,260                              | 1,325                                      | 1,325                                      | 1,325                             | 1,400                             | 1,400                   | 1,400                           | 1,400   |
| Total Administrative   | 14,571                                      | 14,618  | 15,117                             | 15,444                                     | 16,009                                     | 16,457                            | 18,935                            | 20,978                  | 17,937                          | 18,288  |
| 480300 - Social & Events   |   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Social Committee Budget  | 3,000                                       | 3,000   | 3,000                              | 3,000                                      | 3,000                                      | 3,000                             | 3,000                             | 3,000                   | 3,000                           | 3,000   |
| Total Social and Communication   | 3,000                                       | 3,000   | 3,000                              | 3,000                                      | 3,000                                      | 3,000                             | 3,000                             | 3,000                   | 3,000                           | 3,000   |
| 480700 - Maintenance   | 25,500                                      | 9,100   | 7,700                              | 7,900                                      | 7,900                                      | 8,900                             | 8,315                             | 8,315                   | 8,815                           | 8,315   |
| Maintenance Supplies   | 1,500                                       | 1,500   | 1,500                              | 1,650                                      | 1,650                                      | 1,650                             | 1,815                             | 1,815                   | 1,815                           | 1,815   |
| Misc Common Area Expenses  | 2,000                                       | 2,500   | 2,500                              | 2,500                                      | 2,500                                      | 2,500                             | 2,500                             | 2,500                   | 2,500                           | 2,500   |
| Bring in Stone for Entryways to Replace Mulch  | 1,750                                       |   | •                                  | •  |  |                                   | -                                 |                         |                                 |         |
| Bulletin Boards - Three areas<br>(Beach/Bluebill/Common Area)  | 2,500                                       |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| 30' Common Area Strip at Teal (Fence to Mark Entryway)   | 2,000                                       |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| 30' Common Area Strip at Bright's (Fence to Mark Entryway)   | 2,000                                       |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Dam Maintenance  |   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| EAP Yearly Update - Grimes Engineering   | 2,600                                       | 2,600   | 2,700                              | 2,750                                      | 2,750                                      | 2,750                             | 3,000                             | 3,000                   | 3,000                           | 3,000   |
| Misc Dam Maintenance/Supplies  | 1,000                                       | 1,000   | 1,000                              | 1,000                                      | 1,000                                      | 1,000                             | 1,000                             | 1,000                   | 1,000                           | 1,000   |
| Rip Rap for Bluebill adjacent to ML Drive  | 4,000                                       |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Beach/Parking Lot  |   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Sand Refurbishing  | 0   | 1,500   | 0                                  | 0  | 0  | 0                                 | 0                                 | 0                       | 500                             | 0       |
| Deck Sealer Additional Plants / Landscaping near   | 400   | 0   | 0                                  | 0  | 0  | 1,000                             |                                   |                         |                                 |         |
| Walkway  | 750   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Tree Trimming Near Deck (Remove Dead Pine Trees)   | 5,000                                       |   |                                    | -  |  |                                   |                                   |                         |                                 |         |
| 480500 - Landscape   | 13,400                                      | 13,800  | 14,000                             | 14,000                                     | 14,750                                     | 14,750                            | 16,200                            | 16,300                  | 17,200                          | 17,200  |
| Maintenance - Contract   | 12,600                                      | 13,000  | 13,200                             | 13,200                                     | 13,850                                     | 13,850                            | 15,300                            | 15,300                  | 16,200                          | 16,200  |
| \$800 plus per year over 9 years. Increase   | 800   | 800   | 800                                | 800  | 900  | 900                               | 900                               | 1,000                   | 1,000                           | 1,000   |
| Contract Mowing to keeping sidewalk clean,<br>tennis court clean, entry ways sprayed   | -   |   |                                    |  |  |                                   |                                   |                         |                                 |         |
| Total Maintenance + Landscape Contract   | 38,900                                      | 22,900  | 21,700                             | 21,900                                     | 22,650                                     | 23,650                            | 24,515                            | 24,615                  | 26,015                          | 25,515  |
|  | EC 47.1                                     | 40.540  | 39,817                             | 40,344                                     | 41,659                                     | 43,107                            | 46,450                            | 48,593                  | 46,952                          | 46,803  |
| Total Operating Expense  | 56,471                                      | 40,518  | 39,017                             | 70,377                                     | ,000                                       |                                   |                                   |                         |                                 |         |
| Total Operating Expense  489000 - Reserve Funded Projects - Teal & Bluebill Rebuild  | 56,471                                      | 40,518  | 39,011                             | 40,044                                     | ,000                                       |                                   |                                   | -                       |                                 |         |
| 489000 - Reserve Funded Projects -   | 56,471                                      | 40,518  | 0                                  | 0  | 0  | 30,000                            | 46,250                            | 375,000                 | 4,000                           | 4,000   |

## **Mallard Lakes Association**



## 10 Year Financial Plan

|                | 2025     | 2026     | 2027     | 2028     | 2029     | 2030     | 2031     | 2032        | 2033     | 2034     |
|----------------|----------|----------|----------|----------|----------|----------|----------|-------------|----------|----------|
| Total Expenses | 58,435   | 40,518   | 39,817   | 40,344   | 41,659   | 73,107   | 92,700   | 443,593     | 94,952   | 94,803   |
| Net Income     | \$50,815 | \$69,433 | \$70,822 | \$70,987 | \$70,353 | \$39,272 | \$19,840 | \$(334,343) | \$14,398 | \$14,447 |

Final Payment (Canvasback) \$44,691

| Cash on Hand - all accounts | 2025     | 2026      | 2027      | 2028      | 2029      | 2030      | 2031      | 2032     | 2033     | 2034     |
|-----------------------------|----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|----------|----------|
| Cash on Hand - an accounts  | \$46,920 | \$116,353 | \$187,174 | \$258,162 | \$328,515 | \$367,786 | \$387,626 | \$53,283 | \$67,681 | \$82,128 |

Lowest Cash Balance after initial Dam Payment Additional Principal Payments should be made to payoff debt ASAP and avoid any uncessary interest. \*\*

\*\*\* Each additional payment on principal triggers the ability to re-amortize the loan and lower the monthly payments. This can assist with paying off the loan quicker as EOY cash will be higher and principal can be attacked faster to get out of the debt.